ANNEXURE O

DEPARTMENT OF TRADE INDUSTRY AND COMPETITION

APPLICATIONS : can be submitted: Via e-mail to applications@thedtic.gov.za (Ref no. must appear in subject-line – if no reference no. is provided, the application may not be considered), by post to The Director: Human Resources Management, Private Bag X84, Pretoria, 0001; Hand-delivered to the dtic Campus, corner of Meintjies and Robert Sobukwe Streets, Sunnyside, Pretoria.

CLOSING DATE : 17 November 2025

NOTE : The application must include a completed and signed new Z83 Form, obtainable from any Public Service Department, the dtic website or on the internet at www.gov.za, and a detailed Curriculum Vitae. Applications received that do not comply with this requirement will not be considered. Certified copies of qualifications and Identity Document or any other relevant documents are to be submitted by only shortlisted candidates to HR on or before the day of the interview date. Shortlisted candidates will be subjected to a technical exercise and the selection panel for Senior Management Services (SMS) positions will further recommend candidates to attend a generic managerial competency-based assessment. The Senior Management Pre-Entry Programme (Nyukela Programme) as endorsed by the National School of Government (NSG) must be completed before an appointment on SMS level can be considered. The course is available at the NSG under the name Certificate for entry into the SMS and the full details can be sourced by the following link:https://www.thensg.gov.za/training-course/sms-pre-entry-programme. No appointment on SMS level will take place without the successful completion of the pre-entry certificate and submission of proof thereof. Background verification, social media checks and security vetting will form part of the selection process and successful candidates will be subjected to security vetting. It is the applicant's responsibility to have foreign qualifications evaluated by the South African Qualifications Authority (SAQA). Applications received after the closing date will not be considered. Correspondence will be limited to shortlisted candidates only. If you have not been contacted within 3 months of the closing date of this advertisement, please accept that your application was unsuccessful. The dtic reserves the right not to fill any advertised position(s). The dtic is an equal opportunity and affirmative action employer, and candidates whose appointment will promote representivity, will be given preference.

MANAGEMENT ECHELON

POST 40/73 : **CHIEF DIRECTOR: MARKET ENQUIRIES, MERGER/ACQUISITIONS AND ABUSE OF DOMINANCE REF NO: T&CB-023**

Overview: To provide strategic leadership and overall management of the dtic's legal mandate concerning merger negotiations, acquisitions, abuse of dominance interventions and, market inquiries under the Competition Act, 1998 in support of South Africa's competition policy, economic deconcentration, and transformation objectives.

SALARY : R1 494 900 per annum (Level 14), (all-inclusive remuneration package)

CENTRE : Sunnyside, Pretoria

REQUIREMENTS : A qualification at NQF level 7 as recognised by SAQA in Economics /Commerce/ Public Policy/Competition or related field. 5 years' relevant experience at a senior managerial level in an economic environment in both the private and public sectors. Key Requirements: Demonstrated experience in merger negotiations, acquisitions, and public interest commitments. In-depth knowledge of the Competition Act, competition enforcement, regulatory frameworks and policy formulation. Experience in market inquiries, anti-competitive conduct cases and abuse of dominance interventions. Strong stakeholder management and negotiation skills with regulators, firms, and multinational investors. Proven ability in strategic planning, programme and project management, and monitoring/evaluation. Excellent policy analysis, research, report writing, presentation and communication skills. Competence in people management, financial management, and leadership. Computer literacy (MS Office packages).

DUTIES : Strategic Leadership: Oversee the development and execution of strategies on mergers, abuse of dominance, and market inquiries. Provide policy guidance aligned with competition and transformation goals. Interpret amendments to the Competition Act and oversee their implementation. Market Inquiries: Oversee market inquiry processes, stakeholder engagement, and implementation of recommendations. Facilitate proactive market inquiries in consultation with the Competition Commission. Mergers and Public Interest Commitments: Provide technical advice and lead negotiations with merging parties. Ensure alignment of merger conditions with SA's investment and transformation goals. Oversee development of Merger Framework Agreements signed by the Minister. Abuse of Dominance and Market Conduct: Oversee strategies to address abuse of dominance concerns. Develop remedial measures for anti-competitive conduct. Identify and assess cases of abuse of market power by dominant firms. Stakeholder and Inter-Governmental Relations: Facilitate engagements with regulators, government departments, and industry bodies. Represent the dtic in policy and technical forums. Negotiate merger remedies and align enforcement with regional frameworks (e.g. AfCFTA). Chief Directorate Management: Oversee strategic, financial, and human resource management of the Chief Directorate. Lead the execution of operational plans. Monitoring, Evaluation and Reporting: Oversee systems to monitor pre-merger implementation and market conduct. Track implementation of public interest commitments and produce regular reports for executive and parliamentary oversight.

ENQUIRIES : Ms K Xaluva Tel No: (012) 394 1563 / L Mdashe Tel No: (012) 394 3103/ L Mabokela Tel No: (012) 394 1809

POST 40/74 : **CHIEF DIRECTOR: SPATIAL INDUSTRIAL DEVELOPMENT & ECONOMIC TRANSFORMATION REF NO: SID& ET - 003**

Overview: To provide strategic and operational support to the Deputy Director-General: SID&ET with regard to the implementation of organizational strategies to ensure effective and efficient operations of the dtic.

SALARY : R1 494 900 per annum (Level 14), (all-inclusive remuneration package)

CENTRE : Sunnyside, Pretoria

REQUIREMENTS : A qualification at NQF level 7 as recognised by SAQA in Economics / Finance / Business Admin / Public Management or related field. 5 years' relevant experience at senior managerial level in Operations / Strategy in both public and private sectors. Key Requirements: Demonstrated experience in strategic and operational planning, programme management and organisational performance monitoring. Knowledge of government planning frameworks (MTSF, MTEF, SDIP, APPs, DPME guidelines). Strong stakeholder management skills with experience in engaging with government, SOEs, labour, business, Parliament and international partners. Competence in governance, PFMA, Treasury Regulations and public sector compliance frameworks. Computer Literacy (MS Office packages). Proven ability to manage people, financial resources and institutional processes. Excellent analytical, problem-solving, research, report writing, and presentation skills. Strong leadership, interpersonal and communication skills. Ability to represent the Branch at senior forums (EXBO, OPSCOM, Parliamentary Committees, Cabinet memoranda).

DUTIES : Strategy and Planning: Provide leadership in the development and implementation of Divisional strategies and operational plans. Align Divisional plans with Departmental strategy, MTSF, MTEF, HR, ICT and SDIP requirements. Oversee quarterly and annual performance reporting to Parliament. Stakeholder Management: Establish and maintain partnerships with NEDLAC, business, labour, government departments, IPAs, and international bodies. Manage stakeholder relations, media communications and ensure Batho Pele principles in service delivery. Coordinate capacity building and information-sharing with regional and international partners. Monitoring, Evaluation and Reporting: Monitor performance of Division against strategic and operational plans. Manage integrated performance reporting, dashboards and compliance with reporting frameworks. Oversee corrective measures, divisional reviews and continuous improvement systems. Operational Management: Manage divisional planning, organising, leadership and control of resources. Oversee representation in OPSCOM, Risk Management, EE, Skills Development and OHS Committees. Manage labour relations, performance agreements, scarce skills initiatives and service delivery. Strategic and Operational Support: Provide support to the DDG and Chief Directors on strategic, operational, legal, financial and policy issues.

Prepare briefing papers, respond to Parliamentary questions, and contribute to Cabinet memoranda. Manage contracts, tenders, audit findings and compliance with Auditor-General requirements. Facilitation of Agencies: Coordinate oversight of agencies reporting to the Branch. Oversee leadership appointments, SLA implementation, budgeting and transfers to agencies. Evaluate performance reports of agencies and advise on interventions. Chief Directorate Management: Manage financial and human resources of the Chief Directorate. Oversee strategic, operational and risk management processes. Ensure compliance with governance, audit and reporting requirements.

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POST 40/75 : **DIRECTOR: EXPORT PROMOTION (AMERICAS) REF NO: EDP&OI - 083**

Overview: To oversee and coordinate export promotion and marketing initiatives and programmes in order to grow and diversify South Africa's exports in the Americas region.

SALARY : R1 266 714 per annum (Level 13), (all-inclusive remuneration package)

CENTRE : Sunnyside, Pretoria

REQUIREMENTS : A qualification at NQF level 7 as recognised by SAQA in a Business Management, Economics, Marketing or related field. 5 years' relevant experience at a middle/senior managerial level in an Export Promotion environment. Key Requirements: Strong experience in trade and export promotion programs, preferably in the Americas region. Understanding of international trade policy, marketing strategies, and project execution. Understanding of public service legislative and regulatory frameworks. Proficiency in managing export marketing campaigns, inward/outward missions, and export forums. Strong analytical, research, and report writing abilities to support market intelligence and strategy. Ability to engage stakeholders across government, diplomatic missions, and the private sector. Experience in project and financial management, including planning and monitoring. Excellent communication, interpersonal, and leadership skills. Proficiency in computer applications, including Microsoft Office, digital communication platforms, and Trade Statistics Platforms.

DUTIES : Strategic Management and Policy Implementation: Develop and implement regional export promotion strategies aligned with trade policy priorities. Manage the resolution of export barriers through strategic engagement with exporters, local and international technical experts, and related Departments / Institutions. Monitor and evaluate strategic plans and provide quarterly and annual reports. Knowledge Management and Market Intelligence: Manage the development of databases, repositories, and market intelligence products. Coordinate the provision of sector-specific export data to stakeholders. Develop and update briefing materials and country/sector export potential opportunities. Innovation in Export Promotion: Design and manage innovative niche export promotion initiatives. Develop regional content and exporter-aftercare programmes. Evaluate new promotional strategies and refine implementation models. Project Management: Implement export promotion projects, including outward selling and inward buying missions. Coordinate company participation in national pavilions and strategic business forums. Support company recruitment for export readiness and branding campaigns. Stakeholder Management: Coordinate participation of export partners, including provinces, metros, and export councils. Engage with foreign economic offices, consulates, embassies, and international agencies. Collaborate with the Export Development and Promotion Forum and COTIIs to identify exporters. Directorate Management: Manage the Directorate's human and financial resources, strategy, and operational plans. Ensure alignment of projects with national objectives and maintain strong performance systems.

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POST 40/76 : **DIRECTOR: INSTITUTIONAL MANAGEMENT REF NO: CCRB - 063**

Overview: To identify, develop and review strategies and policies related to regulatory entity oversight and management, and to monitor and evaluate the performance of the entities.

SALARY : R1 266 714 per annum (Level 13), (all-inclusive remuneration package)

CENTRE : Sunnyside, Pretoria

REQUIREMENTS : A qualification at NQF level 7 as recognised by SAQA in Public Administration, Business Administration and / or Economics or related field. 5 years' relevant experience at a middle/senior managerial level in both private and public sector in agency management. Key Requirements: Demonstrated experience in regulatory entity oversight, governance, and compliance with PFMA and Treasury Regulations. Knowledge of planning frameworks (Strategic Plans, APPs) and DPME guidelines. Proven ability to conduct research, analyse reports, and provide evidence-based policy advice. Strong skills in monitoring and evaluation of institutional performance. Experience in managing shareholder compacts, performance agreements, and institutional budgets. Excellent stakeholder management, communication and presentation skills. Competence in people management, financial management, planning, and problem-solving. Strong report writing, policy analysis, and analytical thinking skills.

DUTIES : Entity Planning and Policy Development: Coordinate development of Strategic Plans and Annual Performance Plans of regulatory entities. Assess compliance with government planning guidelines and frameworks. Provide feedback and develop appropriate policies and frameworks for oversight. Oversight and Monitoring: Monitor and evaluate the performance of regulatory entities. Analyse reports to support evidence-based decision-making. Recommend changes and interventions based on performance trends. Institutional Management: Develop systems, procedures and guidelines for effective entity management. Oversee budgets, business plans, shareholder compacts, and performance agreements. Monitor expenditure and compliance with PFMA. Coordinate responses to Parliamentary Questions and liaise with DG's office. Stakeholder Management: Coordinate regulatory cluster meetings and prepare inputs. Communicate strategic and policy issues to entities. Identify, develop and implement projects with stakeholders. Directorate Management: Manage financial and human resources of the directorate. Oversee strategic planning and execution of operational plans. Ensure risk and compliance reporting.

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OTHER POST

POST 40/77 : **DEPUTY DIRECTOR: LOCAL ECONOMIC DEVELOPMENT CAPACITY BUILDING AND INSTITUTIONAL COORDINATION REF NO: SID&ET - 049**

Overview: To implement regional industrial development policies and projects using the Industrial Parks Revitalisation Programme and integrate Township and Rural Development economies, in line with Regional Industrial Development & Clusters.

SALARY : R1 059 105 per annum (Level 12), (all-inclusive remuneration package)

CENTRE : Sunnyside, Pretoria

REQUIREMENTS : A qualification at NQF level 7 as recognised by SAQA in Economics / Development Planning Studies or relevant qualifications. 3–5 years' relevant managerial experience in regional or local economic development in both the private and public sectors. Key Requirements: Demonstrated experience in capacity building programmes, institutional development, and stakeholder coordination within the public sector, municipalities, or development agencies. Proven experience in policy implementation, programme/project management, and intergovernmental relations. Sound understanding of Local Economic Development (LED) frameworks, policies, and strategies in South Africa. Knowledge of cooperative governance and intergovernmental relations (IGR), particularly as it relates to municipalities and local economic growth. Familiarity with capacity building methodologies, institutional strengthening approaches, and performance monitoring systems. Understanding of government planning cycles (IDPs, PGDS, NDP alignment) and financial management principles (PFMA, MFMA). Strong project and programme management skills (planning, implementation, monitoring, and evaluation). Excellent stakeholder engagement, communication, and negotiation skills. Strategic thinking and policy analysis skills. Report writing, presentation, and facilitation skills. Financial and human resource management skills. Ability to use research, data, and evidence to inform decision-making.

DUTIES : Industrial Parks Revitalization - Project Management: Identify key regional industrial clusters and value chains that can unlock economic potential. Manage and coordinate regional industrial development projects and strategies for industrial parks, townships, and rural communities. Ring- fence clusters and develop implementation frameworks for identified regional projects. Manage project milestones and targets in line with the annual performance plan. Industrial Parks Revitalization Programme (IPRP) Support: Manage the implementation of IPRP for industrial parks, townships, and the rural economy. Ensure effective communication of IPRP across all stakeholders. Manage the institutionalization of IPRP management and operations with all provinces and agencies. Advise beneficiaries and stakeholders on broader regional industrial development programs and strategies. Stakeholder Management: Identify and analyze key stakeholders in regions. Promote regional industrial development and cluster growth. Facilitate and build strategic partnerships to implement industrial park projects. Communicate project status to stakeholders and follow up on information requests. Improve internal work processes to enhance customer service. Compile reports on strategic operational areas for relevant stakeholders. Policy Implementation: Contribute to the development and monitoring of the National Industrial Parks Policy. Conduct workshops and gather stakeholder input to guide supported state-owned industrial parks, aligning with department strategies and policies. Provide input to promote inclusive economic participation and transformation in townships and rural communities. Compile quarterly insights on policy implementation and engage with international stakeholders such as UNIDO, GIZ, SECO, and WB. 4. 4.5 Contribute to policy development internally. Monitoring and Evaluation: Track project alignment and performance against the strategic outcomes of sub-directorate programs. Benchmark and improve processes to ensure efficiency and effectiveness, and suggest corrective actions. Provide input for annual reviews regarding the impact of Industrial Parks Revitalization on regional development and cluster initiatives, and prepare reports. Produce quarterly reports on the performance of regional industrial development and cluster initiatives for IPs, townships, and rural interventions. Sub- directorate Management: Manage the collection of inputs for quarterly and annual reports, business plans, and targets. Oversee financial resources and assets of the unit. Manage human resources within the sub- directorate. Oversee reporting on financial and operational risks.

ENQUIRIES : Ms K Xaluva Tel No: (012) 394 1563 / L Mdashe Tel No: (012) 394 3103/ L Mabokela 012 394 1809