

DEPARTMENT OF TRADE AND INDUSTRY

- APPLICATIONS** : can be submitted: By post to the Registry Office, The Department of Trade and Industry, Private Bag x84, Pretoria, 0001; Hand-delivered to the dti Campus, corner of Meintjies and Robert Sobukwe Street, Sunnyside, Pretoria; or go to: <http://www.thedti.gov.za> and click on the "Careers" link to submit online application.
- CLOSING DATE** : 03 April 2020
- NOTE** : Applications must be submitted with a completed and signed form Z83, obtainable from any Public Service Department or on the internet at www.gov.za/documents Shortlisted candidates will be subjected to a technical exercise and the selection panel for SMS position will further recommend candidates to attend a generic managerial competency-based assessment. Background verification and security vetting will form part of the selection process and successful candidates will be subjected to security vetting. the dti is committed to the pursuit of diversity and redress. It is the applicant's responsibility to have foreign qualifications evaluated by the South African Qualifications Authority (SAQA). Applications received after the closing date will not be considered. Correspondence will be limited to short-listed candidates only. If you have not been contacted within 3 months of the closing date of this advertisement, please accept that your application was unsuccessful. the dti reserves the right not to fill any advertised position(s).

MANAGEMENT ECHELON

- POST 11/34** : **DIRECTOR: ASIA BILATERAL RELATIONS REF NO: ITED/ASIA 005**
Overview: To manage the development and implementation of International Trade policies, strategies and programmes for the Asia region.
- SALARY CENTRE REQUIREMENTS** : R1 057 326 per annum, (Level 13) (All-inclusive remuneration package)
Pretoria
An undergraduate qualification (NQF Level 7) in Economics/International Trade Law or International Relations. 5 years' relevant experience at a middle/senior management level in an economic or trade environment. Key Requirements: Experience in international trade and investment agreement negotiations. Experience in the development and implementation of international trade policies and strategies. Experience in managing research in an economic or trade environment. Experience in project management, financial management, people management, monitoring and evaluation, stakeholder management, research and analysis. Experience in the management of a directorate. Ability to interact diplomatically with international stakeholders - including private enterprises, multinationals and representatives of foreign governments. Strategic capability and leadership, planning and organising skills, client orientation and customer focus and change management. Communication (Verbal and excellent writing skills), relationship management, negotiation skills, analytical and thinking skills and problem-solving skills. Sound knowledge and understanding of PFMA, Treasury Regulations, Public Service Act and Public Service Regulations. Sound knowledge of international protocol and stakeholder management. Proficient in MS Office packages.
- DUTIES** : Trade and Investment agreement negotiations: Manage the basic economic data, trends and developments in the Asia region. Oversee the detailed technical and legal recommendations based on solid research and analysis. Manage the Trade and Investment agreement negotiations. Foreign Market: Access to identified foreign markets for increased local investment and SA exports. Stakeholder Liaison and Management: Develop sound relations between RSA governments about economic and strategic projects and policy. Create platforms for continuous engagements with key stakeholders. Represent the department in all forums and focus groups addressing the trade and investment negotiations challenges. Strategies and policy review: Manage the process of developing International Trade policies and strategies. Oversee the implementation of International Trade policies and strategies. Continuous review of international trade strategies and policies. Ensure that the Bi-national Commission Programme is developed and implemented: Ensure that the Bi-national Commission Programme is developed and implemented. Develop and

communicate the Bilateral trade strategy for the Asia trading partner. International trade relations & policy: Enhanced capacity to analyse world trade policy & assess RSA's trade policy interests; improved ability to make sound policy advice and inputs for negotiations, as well as for strategy to enhance bilateral trade relations with South America. Directorate Management: Manage strategic planning for the directorate, including budgets and human resource. Provide directorate's inputs for the MTSF, MTEF and Budget Adjustment Estimates. Ensure the maintenance of effective internal administration of the directorate: the filing of all documents, the maintenance of records, approval of procurement and expenditure and all reporting requirements.

ENQUIRIES : Should you have enquiries or experience any problem submitting your application contact the Recruitment Office on Tel No: (012) 394 1809/1835.

NOTE : In terms of the dti's EE requirements, preference will be given to African and Coloured female, Indian and White male candidates as well as people with disabilities.

POST 11/35 : **DIRECTOR: MARKET ACCESS REF NO: ITED/MULTI 002**
 Overview: To manage South Africa's bilateral and multilateral non –agricultural market access negotiations. Negotiate legal texts on trade in goods. Manage South Africa's implementation and administration of the WTO Goods Council Agreements, except the trade remedy agreements.

SALARY CENTRE : R1 057 326 per annum, (Level 13) (All-inclusive remuneration package)
 : Pretoria

REQUIREMENTS : An undergraduate qualification (NQF Level 7) in Economics/International Trade Law. 5 years' relevant experience at a middle/senior managerial level in an Economics and/or Legal and Trade Negotiations environment. Key Requirements: Experience in bilateral trade negotiations. Experience in research in a trade or economic environment. Experience in strategy, trade and industrial policy development and implementation. Experience in project management, financial management, people management, monitoring and evaluation, stakeholder management, research and analysis. Experience in the management of a directorate. Strategic capability and leadership, planning and organising skills, client orientation and customer focus and change management. Communication (Verbal and excellent writing skills), relationship management, analytical and thinking skills and problem-solving skills. Sound knowledge and understanding of PFMA, Treasury Regulations, Public Service Act and Public Service Regulations. Sound knowledge of international protocol and stakeholder management. Proficient in MS Office packages.

DUTIES : Bilateral trade negotiations: Manage preparatory and consultative processes in South Africa. Draft legal texts for trade in goods in consultation with stakeholders. Represent South Africa at bilateral trade negotiations and Lead market access negotiations where delegated. NAMA negotiations in the WTO: Draft briefing papers on the WTO NAMA negotiation progress and developments. Consult with IDD, Nedlac, SACU and Economic Development Department on SACU's negotiating position and NAMA sensitivities. Participate in Negotiating sessions to secure SA/SACU NAMA policy space. Manage data analysis to support SA/SACU negotiating position. Stakeholder management: Create platforms for continuous engagements with key stakeholders, including divisions within the dti, other Government departments and tiers of government, key SOEs, organized business and labour. Liaising, consulting and networking with appropriate and relevant stakeholders for developing joint programs. Represent the department in all forums and focus groups addressing the Trade policy and negotiations challenges. Initiate, attend and participate in meetings with industry associations and export councils to ensure alignment with the work of the unit. Implementation and Administration of WTO Agreements under the auspices of the WTO Goods Council (Excluding Trade Remedy Rules Agreements: Advice on WTO Goods Council Agreements and obligations. Manage compliance with SA WTO Goods Council notification obligations except for trade remedies. Assist in the development of trade and industrial policy that comply with SA WTO obligations. Make recommendations for possible changes on WTO non-compliant policy. Identify possible trade barriers. Participate in WTO Goods Council Committee meetings. Manage SA participation on WTO Accession Negotiations of Afghanistan, Algeria, Ethiopia and Seychelles. Direct and manage the directorate: Manage strategic planning for the directorate, including budgets and human resource. Provide directorate's inputs for the

MTSF, MTEF and Budget Adjustment Estimates. Ensure the maintenance of effective internal administration of the directorate: the filing of all documents, the maintenance of records, approval of procurement and expenditure and all reporting requirements. Ensure effective risk management, financial management, service delivery, people management and empowerment.

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